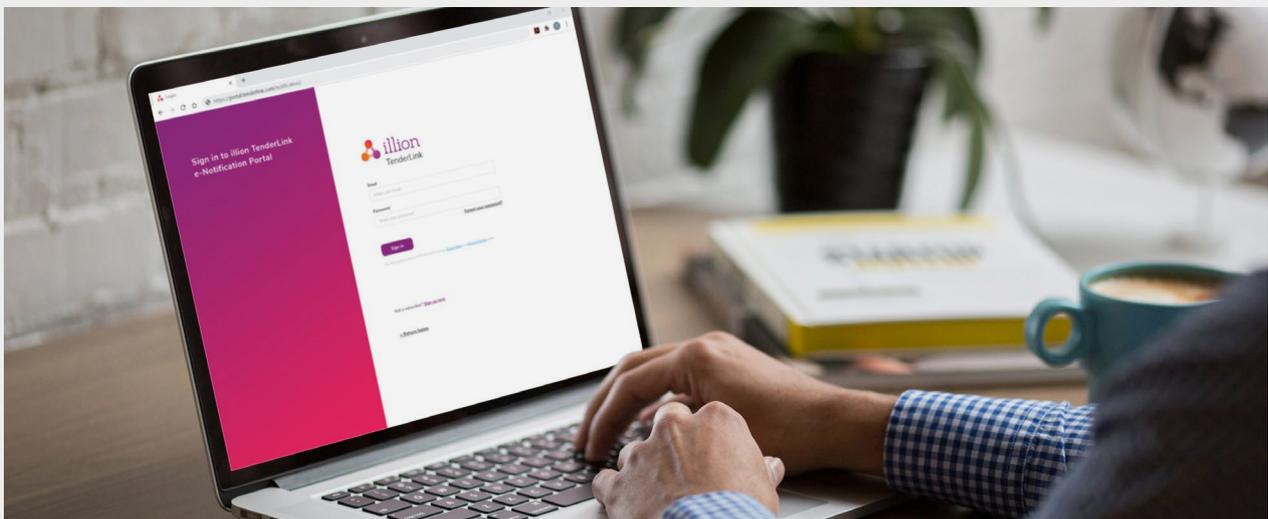


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## What's New: Changes To Our e-Procurement Portals

We are committed to continuously improving services to our customers, and are working hard to build a platform that provides a much better experience for all portal owners, suppliers and subscribers. We have lots of exciting improvements planned, and recently upgraded our system to a new architecture behind the scenes – making it quicker and easier for us to implement the next few stages of development.

The URL links to access all portals have changed from [tenderlink.com/portalname](http://tenderlink.com/portalname) to **[portal.tenderlink.com/portalname](http://portal.tenderlink.com/portalname)** – including the link to our own tender notification portal for paid subscribers (now **[portal.tenderlink.com/notification](http://portal.tenderlink.com/notification)**), and to our Adcentre platform (now **[portal.tenderlink.com/adcentre](http://portal.tenderlink.com/adcentre)**). There is no impact on customers – all of the old links will still redirect to the correct portal.

As we gradually roll out phased updates in 2021, you'll start to see a refreshed look and feel, modernised wide-screen design, and mobile compatibility. We're excited to bring all portal users a quicker and easier experience, improved supplier registration process, and clearer display of information. Watch this space!

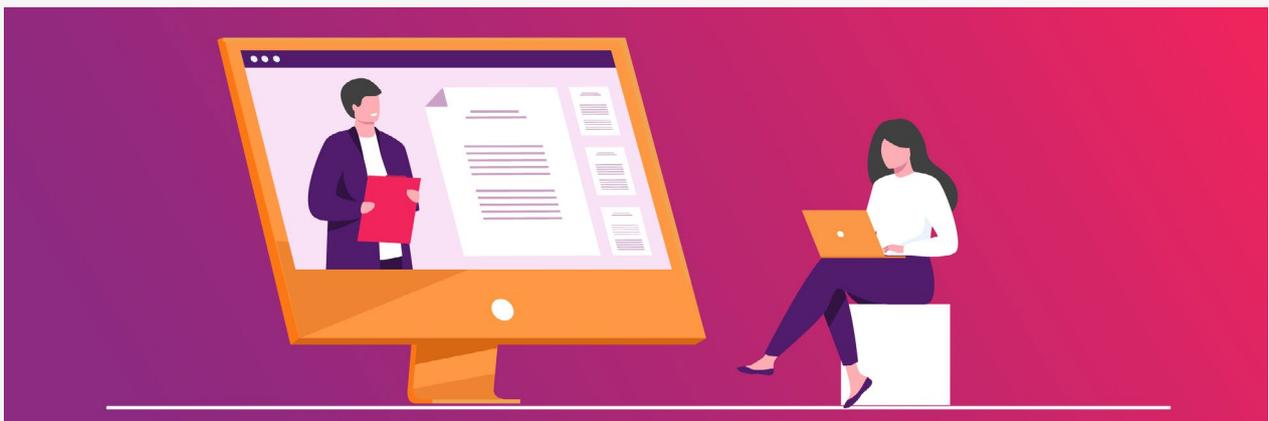


## Our New e-Procurement Partners – Welcome to illion TenderLink!

A very warm welcome to our new e-Procurement partners! Those pictured above are just a few of the many who've joined us in 2020 – adding to the 600+ Australasian businesses using illion TenderLink portals for all their tendering needs.

If you have a paid illion TenderLink notification subscription, you'll already have tenders from all of our partners, as well as thousands of external sources, bundled into your notification emails. If you're interested to know which businesses are using our market-leading platform, check out the partners listed on our website.

[Search our e-Procurement Partners >](#)



## BidPro Workshop proves popular in new webinar format

Earlier this year, in the thick of COVID-19 restrictions on travel and group gatherings, we redeveloped our BidPro Essentials workshop into an online format – held over two half-day zoom webinars and accessible from any working environment.

Since launching in April, we've helped over 130 attendees from all over Australia and New Zealand expand their bid response knowledge and skills – proving the zoom version to be just as popular as our original in-person workshop. We'll continue to partner with BidWrite to provide the BidPro Essentials course online in 2021, helping suppliers improve their chance of winning more tenders.

**We have three BidPro Essentials Webinars coming up in the new year:**

- Feb 2nd & 3rd 2021
- Feb 23rd & 24th 2021
- March 16th & 17th 2021

All webinars run from 10:00am – 1:30pm AEDT / 12:00pm – 3:30pm NZDT on both consecutive days.

[Book Your Seat Now >](#)

## Looking to line up work for 2021? We can help.

At illion TenderLink, we monitor thousands of sources for new tenders each day, sort them by industry and location, and deliver the most relevant opportunities to you in one daily email.

The tendering process takes time, and buyers often release opportunities several months in advance - so start looking ahead at leads for 2021 and lining up work now! [Search current tenders](#) on our website, or for a more comprehensive look at what a subscription with us can offer, get in touch with our team who'll provide a free sample of tenders catered specifically to your business.

[Request Your Free Sample >](#)



## Latest Blog: Reading Tender Documents – What's Important?

For suppliers, a single Request for Tender (RFT) can feel overwhelming, with so many different documents to read which can vary depending on the buyer organisation, the industry, and the nature of the work itself.

In our latest blog, we provide a general overview of what they all are, where you should start, and why they're important.

[Read Blog >](#)

This is the latest in our series of informative blogs, covering tendering basics and helpful resources for anyone new to the world of tendering. Be sure to [check out more blogs here](#).

## Happy Holidays from illion TenderLink

As we near the conclusion of what's been an absolutely unprecedented year, we know many businesses are looking forward to winding down for the holiday period. **Please be aware that our offices will be closed from end of day Tuesday 22nd December, reopening on Monday 11th January 2021.** We will still have a small team of core staff operating as usual, who'll be available to provide support via phone or email if you need them.

The team at illion TenderLink wish our community of buyers and suppliers a safe and happy holidays. Enjoy a well-deserved break and your time with loved ones this festive season. See you in the new year!